## 哈尔滨电气股份有限公司 HARBIN ELECTRIC COMPANY LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(the "Company")

## PROCERDURES FOR SHREHOLDERS TO PROPOSE A PERSON FOR ELECTION AS A DIRECTOR

Article 82 of the Articles of Association of the Company provides that: "All directors shall be elected by the general meeting. A director shall be elected from the candidates nominated by the last Board of Directors or a shareholder representing over 5%(including 5%) of the issued shares by the general meeting. The shortest period, during which the written notice stating the intention to nominate a candidate to be elected as a Director and his/her willingness to accept the nomination is given, shall not be less than 7 days. The period will be started from the issue of the notice of the general meeting and ended no later than 7 days before the general meeting. Under the authorization of the general meeting, the board of directors shall have the power to appoint any person to fill in a casual vacancy in the board of directors or as an additional directors, his term of office shall expire at the conclusion of the next annual general meeting of the Company. That person is entitled to be re-elected to serve consecutive terms."

Accordingly, if a shareholder wishes to propose a person for election as a Director of the Company at the general meeting, the following documents must be properly lodged to the Company within the period specified in Article 82 of the Articles of Association of the Company:(1) his/her notice of intention to propose are solution to elect a nominee as a Director of the Company at the general meeting; (2) a written notice signed by the nominee stating his/her willingness to be nominated; (3)the information of the nominee as required to be disclosed under rule 13.51(2) of the Listing Rules of the Stock Exchange of Hong Kong Limited; and (4) the written consent of the nominee for the disclosure of his/her personal data.